

MobiliseSME

Mobility Exchange programme for SME staff



www.mobilise-sme.eu

#MobiliseSME



The content of this publication reflects only the authors' views, i.e. that of the partners of the project Mobilise SME. The European Commission is not responsible for any use that may be made of the information it contains.



Co-funded by
the European Union

An initiative of the
European Union



What is MobiliseSME?

- **European programme** (*pilot project running from August 2020 until July 2022*).
- Staff (*employees, managers and owners or co-owners*) from a SME (*Sending Company*) stays a short period of time (*1-6 months*) with another SME (*Host Company*) in another EU country.
- **Financial support** is provided by the programme to cover accommodation and integration costs (*length and location of the exchange*).
- Types of collaboration: **market research or marketing strategies; development of products and services** (*innovation R&D*); **internationalisation, search of new clients and trade opportunities** (*Foreign Trade*); **training** (*Knowledge Transfer*); **joint research activities; strengthening pre-existent collaboration**; other kind of **collaborations**.
- There are **no deadlines** to participate. On-going assessment and participation.
- Participating countries: EU member States, Iceland and Norway, Albania, Republic of North Macedonia, Montenegro, Serbia and Turkey.

MobiliseSME
Mobility Exchange programme for SME staff

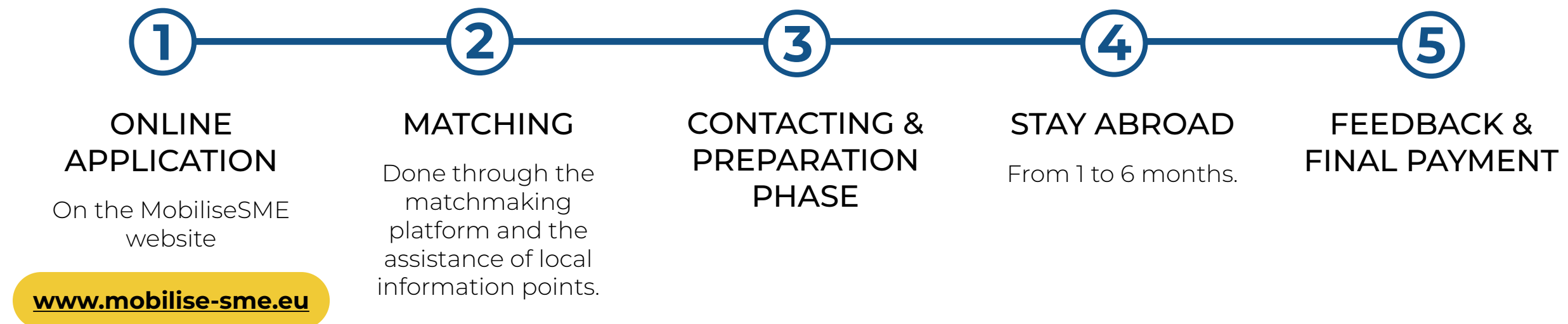
Sending Company

Employees, managers and owners or co-owners part of a SMEs (*self-employed and one-man enterprise are allowed*) with 3 years of experience and 1 year employed in the SME.

Host Company

SMEs that are set up for longer than 1 year and that are willing to receive seconded employees.

How does it work?



1

ONLINE APPLICATION

Registering in the Matchmaking platform is compulsory.

SME Declaration to be signed (*provided by the MobiliseSME*).

Participating countries: EU member States; Iceland and Norway; Albania, Republic of North Macedonia, Montenegro, Serbia and Turkey.

2

MATCHING

SMEs may boost existing collaborations thanks to the MobiliseSME programme.

Interested SMEs may also search for partners out of the platform.

Local contact points may provide assistance. They shall assess the match and approve it.

3

CONTACTING & PREPARATION PHASE

Activity Plan: detailed information about the activities and projects during the exchange.

All parties involved in the development.

Arrangements and documents for the stay abroad.

4

STAY ABROAD

Duration: 1-6 months.

Support in the host city by Local Contact Points.

5

FEEDBACK & FINAL PAYMENT

Local Contact Points will assess the secondment.

Final Survey is compulsory before the final payment.

Why participate?

BENEFITS FOR THE SENDING COMPANY (SC):

- A deeper understanding of a thematic area for both the SME and its employees (*HR, marketing, finance, etc.*).
- Gain knowledge about other markets.
- Access to a technology, a specific method or innovation.
- New needed complementary skills for your employees, managers or owners.
- New skills international contacts, market intelligence or consolidation business with the hosting company.

BENEFITS FOR THE HOST COMPANY (HC):

- Newer and fresher ideas from peers in those fields of your interest.
- Further development of products and services for your SME.
- Opportunity to widening networks at EU level.
- Learn new technologies or skills from the seconded employee.
- A chance for an expansion/consolidation of already existing business with the sender.



Local Contact Points

Mobilise SME considers applicants properly established and registered in the following countries:

- EU Member States.
- Iceland and Norway in accordance with the EEA Agreement.
- Albania, Republic of North Macedonia, Montenegro, Serbia and Turkey.



Your Contact Point in Belgium, Luxembourg and Netherlands

**Spanish Chamber of Commerce in Belgium and
Luxembourg**

www.e-camara.com/web

Noelia Sanchez, EU Project Manager

Marta González, Secretary General

✉ mobilisesme@e-camara.com



Your Contact Point in Spain

Fundación Equipo Humano

www.fundacionequipohumano.es

European Programme Managers:

Alfonso Cadenas Cañamás

✉ alfonso.cadenas@fundacionequipohumano.es

José Enrique Val

✉ je.val@fundacionequipohumano.es

🐦 [@FEEquipoHumano](https://twitter.com/FEEquipoHumano)

📘 [@fundacionEH](https://www.facebook.com/fundacionEH)

🌐 [Fundacion Equipo Humano](https://www.fundacionequipohumano.es)

Fundación Equipo Humano
(FEH, Spain)



Your Contact Point in Ireland

Dublin Chamber of Commerce

www.dublinchamber.ie

Maria Deady, International Project Manager

Miriam Tuomey, Project Executive

✉ international@dublinchamber.ie

Dublin Chamber of
Commerce (DCC, Ireland)



Your Contact Point in Serbia

Business incubator Novi Sad Drustvo SA

www.inkubator.biz

✉ mobilisesme@inkubator.biz

Business incubator Novi
Sad Drustvo SA, (BINS,
Serbia)

Your Contact Point in Croatia

Tera Tehnopolis d.o.o.

www.web.tera.hr

Ivana Dumančić, Associate Expert

✉ ivana@tera.hr



Your Contact Point in Slovakia

Italo-Slovakian Chamber of Commerce

www.camit.sk

✉ info@camitslovakia.sk



Your Contact Point in Slovenia

BSC, poslovno podporni center, d.o.o., Kranj

www.bsc-kranj.si

✉ Nives.justin@bsc-kranj.si
tamara.mravinec@bsc-kranj.si



Your Contact Point in Italy

The Forum of the Adriatic and Ionian Chambers of Commerce

www.forumaic.org

✉ segreteria.forum@marche.camcom.it

Eleonora Tramannoni

✉ eleonora.tramannoni@marche.camcom.it

Alina Nistor

✉ alina.nistor@marche.camcom.it

The Forum of the Adriatic
and Ionian Chambers of
Commerce (FORUM, Italy)

Your Contact Point in Austria

Chamber of Commerce of Austria

www.wko.at

Christoph Huter

✉ christoph.huter@wko.at

Thomas Reichenbach

✉ thomas.reichenbach@wko.at

Internationaler Fachkräfteaustausch

www.ifa.or.at

Chirstina Prohammer

✉ prohammer@ifa.or.at



Your Contact Point in Greece

Association of Thessalian Enterprises and Industries

www.sthev.gr

Eleni Evagelopoulou

✉ education@sthev.gr

Konstantinos Grigoriou

✉ sthev@sthev.gr

Association of Thessalian
Enterprises and Industries
(STHEV, Greece)



Your Contact Point in France

Chamber of Commerce and Industry of Nouvelle-Aquitaine

www.nouvelle-aquitaine.cci.fr

Stephanie VINCENT

✉ stephanie.vincent@nouvelle-aquitaine.cci.fr

Chamber of Commerce
and Industry of
Nouvelle-Aquitaine
(CCI-NA, France)



Your Contact Point in Montenegro

Chamber of Economy of Montenegro

www.privrednakomora.me

✉ pkcg@pkcg.org





Thanks!

www.mobilise-sme.eu

support@mobilise-sme.eu

#MobiliseSME

